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> Jim Kayser Century Furniture Company 14822 E. Delgado Drive Fountain Hills, AZ 85268

June 27, 2006

Dear Jim:

A voice from the past! I hope this finds you well and selling lots of Century Furniture. I recently ordered Century dining chairs for a client through DS The Studio, so I'm trying to do my part! I now have an office in downtown Scottsdale and I'm <u>loving</u> the freedom of doing interior design with no store, no employees, and no headaches that go with both.

I was in the Kravet Showroom last week and had a conversation with Dana regarding the opening of both the Fremarc Showroom and the Century Showroom. I look forward to both! As we were talking, he mentioned that the plans had not yet gone out for bid. If that's the case, I wanted to pass on to you—and via you to Century—the name of an incredible contractor that I've had the pleasure to work with on three commercial projects in the last 6 months. The company is Kaiser Construction and the owner is, by far, the best contractor I've ever seen. I've had "hands on" experience with his work in doing the tenant improvements for a doctor's suite of offices, an entire building of executive suites and, currently, a new bank in the West Valley. His sub-contractors do excellent work, he is diligent, honest, and gives attention to detail that is not often seen. If a contractor hasn't been hired yet, I would highly recommend him for both the Fremarc and Century Showrooms. I've enclosed his business card. Having worked with a not-so-diligent contracting company on another building of doctor's offices a few months ago, the difference with Kaiser Construction is glaring! (I gain nothing by this recommendation, by the way. But I do like to see competent people succeed.)

I hope our paths cross in the not-so-distant future, Jim! If you're ever in downtown Scottsdale, stop by my office—I'm located in the courtyard suites behind G2 Gallery. Say hello to Jennifer for me.

Fondly,

Mary Kolbe



To Whom It May Concern:

We are writing this letter of recommendation on behalf of Jason Kaiser. We have known Jason since beginning of the build out on our Orthodontic office, which was September 2005. In our opinion he is very qualified in construction. At the time our office was being built Jason was working for BuildCor, and as far as we were concerned he was BuildCor.

Jason was always there for us when we had a question any time of the day, any day of the week. He is very likeable and he is a great leader. Jason is also a strong team player, if there was something that needed to be done Jason would stay late to get it done. Every time we were at the office, we noticed that he got along with all of the subcontractors and you could tell that they liked and respected him and his opinion. Jason was the first to point out any problems or errors, so that we would have the opportunity to either pass-off or reject a job. He is very detail oriented

Jason made the entire experience a positive one, and we will recommend him to everyone we know. Jason has the perfect personality for what he does. We are actually trying to talk him into building us a home. We have no doubt that Jason will be successful with his new business, and we appreciate all that he has done for us and wish him the best of luck in his new endeavors.

Sincerely,

Spencer Bailey

Natasha Bailey

## KAISER CONSTRUCTION L.L.C.

"Quality Construction, Honest Prices"

Good Day and Welcome to our family!

Kaiser Construction L.L.C. is a commercial/residential construction company which specializes in Dental TI offices. Our owner and General Contractor, **Jason Kaiser** has been in construction for 20 years and specializing in the Dental field for 7 years.

Kaiser Construction L.L.C. is based in El Mirage, Arizona but is licensed to perform your project throughout the Valley and we are licensed and bonded for your safety and satisfaction. We strive on our attention to detail and "one on one" relationships with our clients. Kaiser Construction has a wonderful team which has been with Jason for 6 years and a wonderful team of Sub-Contractors which are always honest, fair and committed to you, as well as us.

Kaiser Construction L.L.C. is **committed to your needs** and specifications. We believe that "Quality Construction" is based on "Honest Prices" and that is what our company is all about! We want you, the builder/owner to be completely satisfied with your project. To have your project completed to your standards and ours, within your budget and in a timely fashion is our goal. We believe in building a working relationship with you so that we have open communication, should you want to change the plans of your project to have **your** needs met.

Kaiser Construction L.L.C. is available for you to schedule a time today to meet with us and start building our relationship! Jason is available for you to reach him directly at 602-803-2195. We have amazing projects for you to tour as well! We look forward to a long lasting, working relationship together.

Kind Regards,

Jason and Gina Kaiser

and age

Owners/General Contractor

Kaiser Construction LLC.